# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of August 2012

Commission File Number: 001-34862

# SOUFUN HOLDINGS LIMITED

(Exact name of registrant as specified in its charter)

8/F, T3 Xihuan Plaza, 1 Xizhimenwai Avenue, Xicheng District, Beijing 100044, the People's Republic of China (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F 🛛 Form 40-F 🗆

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Unless we otherwise specify, when used in this Form 6-K the terms "SouFun," the "Company," "we" and "our" refer to SouFun Holdings Limited and its subsidiaries and consolidated controlled entities.

This Form 6-K contains our unaudited financial results as of and for the three months ended June 30, 2012 and a discussion of these results which we previously publicly released on August 16, 2012.

This Form 6-K, excluding Exhibit 99.1, is hereby incorporated by reference into our Registration Statement on Form F-3 (Registration No. 333-181407).

#### **Grant of Options to Executive Officers**

On August 15, 2012, the Compensation Committee (the "Committee") of the Board of Directors (the "Board") of the Company granted options to certain executive officers, including Vincent Tianquan Mo ("Mr. Mo"), Executive Chairman of the Board, Richard Jiangong Dai ("Mr. Dai"), President, Chief Executive Officer and a director of the Company, Lanying Guan, Chief Financial Officer of the Company, and Jian Liu, Chief Operations Officer of the Company, pursuant to the Company's 2010 Stock Incentive Plan. The Committee consists of two independent directors and Mr. Mo, who is not independent. Mr. Mo does not participate in the decisions or approval of his compensation, including any stock option grants, and abstained from the vote to approve his option grant on August 15, 2012.

The following table sets forth certain information regarding the options granted to these executive officers on August 15, 2012.

	Number of Class A ordinary shares to be issued upon exercise of options	Exercise price per ordinary share (US\$)	Date of grant	Date of expiration
Media Partner Technology Limited / Mr. Mo <sup>(1)</sup>	75,000	12.80	August 15, 2012	August 14, 2022
Next Decade Investments Limited / Mr. Mo <sup>(1)</sup>	75,000	12.80	August 15, 2012	August 14, 2022
Mr. Dai	40,000	12.80	August 15, 2012	August 14, 2022
Lanying Guan	40,000	12.80	August 15, 2012	August 14, 2022
Jian Liu	40,000	12.80	August 15, 2012	August 14, 2022

<sup>(1)</sup> Represents options granted to Mr. Mo in his capacity as executive chairman. These options were assigned and allocated to Media Partner Technology Limited ("Media Partner") and Next Decade Investments Limited ("Next Decade"), whose shares are held in an irrevocable discretionary trust established by Mr. Mo.

The options will vest over a four-year period. Specifically, with respect to the options granted to each of the executive officers, 20% of the shares subject to the options will vest on August 15, 2013, 20% of the shares subject to the options will vest on August 15, 2014, 30% of the shares subject to the options will vest on August 15, 2015 and 30% of the shares subject to the options will vest on August 15, 2016, subject to such executive officer providing continuous service through each such date.

The exercise price of the options was \$12.80, which was the same exercise price for the grant of options to acquire a total of 1,810,700 Class A ordinary shares to 904 employees of the Company on July 26, 2012, based on the closing price of the Company's American depositary shares on July 25, 2012. Such options were approved on that date by Mr. Mo as the sole member of the Stock Option Committee of the Board with the authority under the 2010 Stock Incentive Plan to determine stock option grants to any non-officer employees of the Company. The grant of stock options to Mr. Mo and the other executive officers required the approval of the Compensation Committee and therefore that decision was deferred until the next regular board meeting on August 15, 2012, at which the Compensation Committee held a meeting. The Compensation Committee determined that it was in the best interests of the shareholders that Mr. Mo and the other executive officers receive the same exercise price that was provided to the other employees. The Committee noted that the options provide a long term incentive by vesting over a four-year period. The Company will record a compensation expense amortized over the options' vesting period of a total of \$1.33 million, representing the fair market value of such options.

The following table summarizes, as of August 15, 2012, the outstanding options that we had granted to our current directors and executive officers.

	Number of Class A ordinary shares to be issued upon exercise of options	Number of Class B ordinary shares to be issued upon exercise of options	Exercise price per ordinary share (US\$)	Date of grant	Date of expiration
Mr. Mo <sup>(1)</sup>	225,000		5.00	December 31, 2006	December 30, 2016
	225,000		5.00	December 31, 2007	December 30, 2017
	225,000		5.00	December 31, 2008	December 30, 2018
	225,000		10.00	December 31, 2009	December 30, 2019
Media Partner / Mr. Mo <sup>(1)</sup>	500,000		10.625	September 17, 2010	September 16, 2020
	75,000		12.80	August 15, 2012	August 14, 2022
Next Decade / Mr. Mo <sup>(1)</sup>		1,754,500	5.00	September 30, 2006	September 29, 2021
	500,000	_	10.625	September 17, 2010	September 16, 2020
	75,000		12.80	August 15, 2012	August 14, 2022
Mr. Dai	40,000		4.06	September 1, 1999	August 31,2014
	10,000		5.00	December 31, 2007	December 30, 2017
	18,750	_	5.00	December 31, 2008	December 30, 2018
	18,750	_	10.00	December 31, 2009	December 30, 2019
	75,000		10.625	September 17, 2010	September 16, 2020
	40,000		12.80	August 15, 2012	August 14, 2022
Shan Li	*	—	5.00	December 31, 2007	December 30, 2017
	*		5.00	December 31, 2008	December 30, 2018
	*		10.00	December 31, 2009	December 30, 2019
Quan Zhou		*	1.97	April 28, 2004	April 27, 2019
	*		5.00	December 31, 2006	December 30, 2016
	*		5.00	December 31, 2007	December 30, 2017
	*		5.00	December 31, 2008	December 30, 2018
	*	—	10.00	December 31, 2009	December 30, 2019
Lanying Guan	*		5.00	December 31, 2006	September 30, 2016
	*		5.00	December 31, 2007	December 30, 2016
	*	—	5.00	December 31, 2008	December 30, 2017
	*		10.00	December 31, 2009	December 30, 2018
	*		10.625	September 17, 2010	September 16, 2020
	*		12.80	August 15, 2012	August 14, 2022
Jian Liu	*	—	5.00	December 31, 2006	December 30, 2016
	*	—	5.00	December 31, 2007	December 30, 2017
	*		5.00	December 31, 2008	December 30, 2018
	*		10.00	December 31, 2009	December 30, 2019
	*		10.625	September 17, 2010	September 16, 2020
	*	—	12.80	August 15, 2012	August 14, 2022

- \* Upon exercise of all options granted, would beneficially own less than 1.0% of our outstanding ordinary shares.
- (1) Represents options granted to Mr. Mo in his capacity as our executive chairman, which were assigned and allocated to Media Partner and Next Decade, whose shares are held in an irrevocable discretionary trust established by Mr. Mo.

#### Second Quarter 2012 Results

SouFun reported total revenues of US\$97.0 million for the second quarter of 2012, representing an increase of 20.4% from the corresponding period in 2011.

**Revenue from marketing services** was US\$55.7 million for the second quarter of 2012, a slight decrease of 2.9% from the corresponding period in 2011, due primarily to an offset by the rapid growth of SouFun's e-commerce services which has been mainly tested in Beijing and Shanghai.

**Revenue from listing services** was US\$15.5 million for the second quarter of 2012, a decrease of 11.9% from the corresponding period in 2011, due primarily to the challenging environment in the resale market.

**Revenue from e-commerce services** was US\$24.4 million for the second quarter of 2012, a substantial increase from US\$4.6 million for the same period in 2011. The increase came mainly from our innovative SouFun card membership services. We began offering paid SouFun card membership services to property buyers to facilitate their transactions with property developers since the second quarter of 2011.

**Revenue from other value-added services and products** was US\$1.4 million for the second quarter of 2012, an increase of 32.6% from the corresponding period in 2011.

**Cost of revenue** was US\$18.2 million, an increase of 15.2% from the corresponding period in 2011. The increase is primarily due to increased staff cost and business taxes associated with the increase in revenues.

Gross margin was 81.2%, compared with 80.4% for the corresponding period in 2011.

**Operating expenses** were US\$31.8 million, an increase of 14.2% from the corresponding period in 2011.

Selling expenses were US\$17.1 million, an increase of 16.7% from the corresponding period in 2011, due primarily to increased staff cost.

General and administrative expenses were US\$14.7 million, an increase of 11.5% from the corresponding period in 2011, due primarily to increased staff cost.

**Operating Income** was US\$47.0 million, an increase of 27.3% from the corresponding period in 2011.

Income tax expense was US\$17.6 million, an increase of 8.0% compared to US\$16.3 million for the corresponding period in 2011.

**Net income attributable to shareholders** was US\$32.3 million, an increase of 41.1% from the corresponding period in 2011. **Earnings per fully diluted share** was US\$0.40, compared with US\$0.27 for the corresponding period in 2011.

As of June 30, 2012, SouFun had **cash, cash equivalents, and short-term investments** (excluding the effect from available-for-sale securities) of US\$190.6 million, compared to US\$158.3 million as of December 31, 2011. **Cash flow from operating activities** was US\$43.9 million for the second quarter of 2012, compared to US\$33.9 million for the same period of 2011.

# Unaudited Condensed Consolidated Balance Sheets

# ( in U.S. dollars in thousands )

	June 30, 2012	December 31, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	157,439	150,414
Restricted cash, current	35,678	35,814
Short-term investments	34,345	8,592
Accounts receivable, net	40,311	27,697
Prepayment and other current assets	15,717	9,695
Loan receivable	—	26,143
Amounts due from related parties	1,397	1,595
Deferred tax assets, current	869	1,602
Total current assets	285,756	261,552
Non-current assets:		
Property and equipment, net	80,318	68,064
Restricted cash, non-current portion	261,926	247,631
Deferred tax assets, non current	858	1,407
Other non-current assets	1,797	1,717
Total non-current assets	344,899	318,819
Total assets	630,655	580,371
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Short-term loans	270,570	255,570
Deferred revenue	91,834	73,620
Accrued expenses and other liabilities	71,271	52,490
Dividend payable		51,969
Income tax payable	8,012	16,158
Total current liabilities	441,687	449,807
Non-current liabilities:		
Deferred tax liabilities, non-current	44,763	38,581
Total non-current liabilities	44,763	38,581
Total Liabilities	486,450	488,388
Shareholders' equity:		
Class A and Class B Ordinary shares (par value of HK\$1 per share: 600,000,000 shares authorized; 78,150,568 (Class A-		
53,813,918 and Class B-24,336,650 ) with par value of US\$10,032 (Class A-US\$6,908 and Class B-US\$3,124) and		
78,967,883 (Class A-54,631,233 and Class B 24,336,650 ) with par value of US\$10,137 (Class A-US\$7,013 and Class B-		
US\$3,124) shares issued and outstanding as of December 31, 2011 and June 30, 2012)	10,137	10.032
Additional paid-in capital	56,259	49,838
Accumulated other comprehensive income	20,750	21,853
Retained earnings	57,059	10,185
Total SouFun Holdings Limited shareholders' equity	144,205	91,908
Noncontrolling interests		75
Total shareholders' equity	144,205	91,983
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	630,655	580,371
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#### **Unaudited Condensed Consolidated Statements of Operations**

# ( in U.S. dollars in thousands, except share data and per ADS data )

	Three months ended June 30, 2012 June 30, 2011		Six months ended June 30, 2012 June 30, 2011		
Revenues:					
Marketing services	\$ 55,658	\$ 57,301	\$ 89,910	\$ 85,491	
Listing services	15,535	17,635	26,469	28,912	
E-commerce services	24,417	4,581	36,462	4,676	
Other value-added services	1,378	1,039	2,637	2,266	
Total revenues	96,988	80,556	155,478	121,345	
Cost of Revenues:					
Cost of services	(18,208)	(15,802)	(34,730)	(29,020)	
Total Cost of Revenues	(18,208)	(15,802)	(34,730)	(29,020)	
Gross Profit	78,780	64,754	120,748	92,325	
Operating expenses:					
Selling expenses	(17,136)	(14,689)	(31,594)	(26,876)	
General and administrative expenses	(14,655)	(13,149)	(28,478)	(22,615)	
Total Operating Expenses	(31,791)	(27,838)	(60,072)	(49,491)	
Operating Income	46,989	36,916	60,676	42,834	
Foreign exchange gain (loss)	57	(26)	55		
Interest income	4,529	2,178	8,956	3,555	
Interest expense	(2,076)	(285)	(4,169)	(327)	
Realized gain-trading securities		151		206	
Government grants	486	311	923	810	
Other-than-temporary impairment on available-for-sale securities		—	(14)		
Income before income taxes and noncontrolling interests	49,985	39,245	66,427	47,078	
Income tax expenses					
Income tax expense	(17,645)	(16,331)	(19,553)	(18,422)	
Net income	32,340	22,914	46,874	28,656	
Net income attributable to noncontrolling interests		8		13	
Net income attributable to SouFun Holdings Limited shareholders	\$ 32,340	\$ 22,922	\$ 46,874	\$ 28,669	
Other comprehensive income, net of tax					
Foreign currency translation	(1,242)	(356)	(1,103)	1,957	
Total other comprehensive income, net of tax	(1,242)	(356)	(1,103)	1,957	
Comprehensive income	31,098	22,566	45,771	30,626	
Earnings per share for Class A and Class B ordinary shares					
Basic	\$ 0.42	0.30	0.61	0.38	
Diluted	\$ 0.40	0.27	0.58	0.34	
Weighted average number of Class A and Class B ordinary shares outstanding:					
Basic	76,878,518	76 224 692	77 241 102	76 105 210	
	/0,0/0,510	76,324,682	77,241,192	76,195,218	

#### **Dividend Plan**

On August 16, 2012, the Board approved a cash dividend of US\$1.00 per share on the Company's ordinary shares. Each of SouFun's American depositary shares represents one ordinary share. SouFun plans to set a record date and make the dividend payment in the third quarter of 2012.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# SOUFUN HOLDINGS LIMITED

By: /s/ Vincent Tianquan Mo

Name:Vincent Tianquan MoTitle:Executive Chairman

Date: August 23, 2012

Exhibit 99.1 – Press Release

Exhibit Index



#### **News Release**

#### SouFun Announces Second Quarter 2012 Results and Dividend Plan

BEIJING, China, August 16, 2012 – SouFun Holdings Limited (NYSE: SFUN) ("**SouFun**"), the leading real estate and home furnishing Internet portal in China, today announced its unaudited financial results for the second quarter ended June 30, 2012 and its dividend plan.

#### Second Quarter 2012 Highlights

- **Revenues** in the second quarter of 2012 were US\$97.0 million, a 20.4% increase from the corresponding period in 2011.
- **Operating income** in the second quarter of 2012 was US\$47.0 million, a 27.3% increase from the corresponding period in 2011. Non-GAAP operating income in the second quarter of 2012 was US\$48.2 million, a 25.7% increase from the corresponding period in 2011.
- Net income attributable to shareholders recorded a year-over-year increase of 41.1% to US\$32.3 million, or US\$0.40 per fully diluted share. Non-GAAP net income attributable to shareholders recorded a year-over-year increase of 21.1% to US\$38.8 million, or US\$0.48 per fully diluted share.

#### First Half 2012 Highlights

- **Revenues** in the first half of 2012 were US\$155.5 million, a 28.1% increase from the corresponding period in 2011.
- **Operating income** in the first half of 2012 was US\$60.7 million, a 41.7% increase from the corresponding period in 2011. Non-GAAP operating income in the first half of 2012 was US\$63.1 million, a 36.5% increase from the corresponding period in 2011.
- Net income attributable to shareholders recorded a year-over-year increase of 63.5% to US\$46.9 million, or US\$0.58 per fully diluted share. Non-GAAP net income attributable to shareholders recorded a year-over-year increase of 33.2% to US\$52.9 million, or US\$0.65 per fully diluted share.

"We are delighted to report another solid quarter, even under China's volatile real estate market condition." said Vincent Mo, Executive Chairman of SouFun. "Our solid fundamentals with strong brand, effective website platform, innovative products and services supported our continued growth. We believe that China's real estate market is stabilizing and SouFun is well positioned to capture the immense opportunities in China's real estate and home furnishing industries."

#### Second Quarter 2012 Results

SouFun reported total revenues of US\$97.0 million for the second quarter of 2012, representing an increase of 20.4% from the corresponding period in 2011.

**Revenue from marketing services** was US\$55.7 million for the second quarter of 2012, a slight decrease of 2.9% from the corresponding period in 2011, due primarily to an offset by the rapid growth of SouFun's e-commerce service which has been mainly tested in Beijing and Shanghai.

**Revenue from listing services** was US\$15.5 million for the second quarter of 2012, a decrease of 11.9% from the corresponding period in 2011, due primarily to the challenging environment in the resale market.

**Revenue from e-commerce services** was US\$24.4 million for the second quarter of 2012, a substantial increase from US\$4.6 million for the same period in 2011. The increase came mainly from our innovative SouFun card membership services. We began offering paid SouFun card membership services to property buyers to facilitate their transactions with property developers since the second quarter of 2011. This innovative service has been tested very effective in primary property transactions.

**Revenue from other value-added services and products** was US\$1.4 million for the second quarter of 2012, an increase of 32.6% from the corresponding period in 2011.

**Cost of revenue** was US\$18.2 million, an increase of 15.2% from the corresponding period in 2011. The increase is primarily due to increased staff cost and business taxes associated with the increase in revenues.

Gross margin was 81.2%, compared with 80.4% for the corresponding period in 2011.

Operating expenses were US\$31.8 million, an increase of 14.2% from the corresponding period in 2011.

Selling expenses were US\$17.1 million, an increase of 16.7% from the corresponding period in 2011, due primarily to increased staff cost.

General and administrative expenses were US\$14.7 million, an increase of 11.5% from the corresponding period in 2011, due primarily to increased staff cost.

**Operating Income** was US\$47.0 million, an increase of 27.3% from the corresponding period in 2011. Non-GAAP operating income was US\$48.2 million, an increase of 25.7% from the corresponding period in 2011.

Income tax expense was US\$17.6 million, an increase of 8.0% compared to US\$16.3 million for the corresponding period in 2011.

**Net income attributable to shareholders** was US\$32.3 million, an increase of 41.1% from the corresponding period in 2011. **Earnings per fully diluted share** was US\$0.40, compared with US\$0.27 for the corresponding period in 2011.

**Non-GAAP net income attributable to shareholders** was US\$38.8 million, an increase of 21.1% from the corresponding period in 2011. **Non-GAAP earnings per fully diluted share** was US\$0.48, compared with US\$0.38 for the corresponding period in 2011.

As of June 30, 2012, SouFun had **cash, cash equivalents, and short-term investments** (excluding the effect from available-for-sale securities) of US\$190.6 million, compared to US\$158.3 million as of December 31, 2011. **Cash flow from operating activities** was US\$43.9 million for the second quarter of 2012, compared to US\$33.9 million for the same period of 2011.

#### <u>Dividend</u>

SouFun's Board of Directors has approved a cash dividend of US\$1.00 per share on the Company's ordinary shares. Each of the SouFun's American depositary shares ("ADS") represents one ordinary share. SouFun plans to make the dividend payment in the third quarter of 2012.

#### **Business Outlook**

SouFun raises its revenue guidance for fiscal year of 2012 from between US\$380.0 million and US\$400.0 million to between US\$390.0 million and US\$410.0 million, representing a year-on-year increase of 13.4% to 19.2%. This forecast reflects SouFun's current and preliminary view, which is subject to change.

#### **Conference Call Information**

SouFun' management team will host a conference call on August 16, 2012 at 8 a.m. U.S. Eastern Time (8 p.m. Beijing/Hong Kong time).

The dial-in details for the live conference call are:

US: +1 718 354 1231/ 1 866 519 4004 International: +65 6723 9381 Hong Kong: +852 2475 0994 /800 930 346 Mainland China: 800 819 0121 / 400 620 8038 Passcode: SFUN

Please dial in 10 minutes before the call is scheduled to begin and provide the passcode to join the call.

A telephone replay of the call will be available after the conclusion of the conference call at 11:00 a.m. U.S. Eastern Time on August 16 through August 23, 2012. The dial-in details for the telephone replay are:

US Toll Free: 1866 214 5335 US Toll: +1 718 354 1232 Conference ID # 18518353

A live and archived webcast of the conference call will be available on SouFun's website at http://ir.soufun.com.

#### **About SouFun**

SouFun operates the leading real estate Internet portal and home furnishing and improvement website in China in terms of the number of page views and visitors to its website in 2012. SouFun has built a large and active community of users who are attracted by the comprehensive real estate and home furnishing and improvement content available on its portal that forms the foundation of its service offerings. SouFun currently maintains 105 offices to focus on local market needs and its website and database contains real estate-related content coverage of 314 cities in China. For more information about SouFun, please visit *http://ir.soufun.com*.

#### Safe Harbor Statements

This announcement contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995.

These forward-looking statements can be identified by terminology such as "will," "expects," "is expected to," "anticipates," "aim," "future," "intends," "plans," "believes," "are likely to," "estimates," "may," "should" and similar expressions. Such forward-looking statements include, without limitation, statements regarding the outlook for the fiscal year of 2012 and comments by management in this release about SouFun's strategic and operational plans and focus, current and future market positions, and growth momentum, and about China's real estate and home furnishings market. SouFun may also make forward-looking statements in our periodic reports to the U.S. Securities and Exchange Commission, in our annual report to shareholders, in press releases and other written materials and in oral statements made by our officers, directors or employees to third parties. Statements that are not historical facts, including statements about SouFun's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Potential risks and uncertainties include, but are not limited to, SouFun's limited operating history, the current global financial and credit markets crisis and its potential impact on the Chinese economy, measures taken or to be taken by the Chinese government to control real estate growth and prices and other events which could recur in the future, challenges in China's real estate market including secondary home sales, the impact of competitive market conditions for our services, the uncertain regulatory landscape in China, fluctuations in SouFun's quarterly operating results, our continued ability to execute business strategies including our SouFun card membership services, our ability to continue to expand in local markets, our reliance on online advertising sales and listing services for our revenues, and the tech

Further information regarding these and other risks and uncertainties is included in our annual report on form 20-F and other documents filed with the U.S. Securities and Exchange Commission. SouFun does not assume any obligation to update any forward-looking statements in this release and elsewhere, which apply only as of the date of this press release.

#### **About Non-GAAP Financial Measures**

To supplement SouFun's consolidated financial results presented in accordance with United States Generally Accepted Accounting Principles ("GAAP"), SouFun uses in this press release the following measures defined as non-GAAP financial measures by the United States Securities and Exchange Commission: (1) operating income, (2) net income and (3) basic and diluted earnings per ordinary share. The presentation of the non-GAAP financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. For more information on these non-GAAP financial measures, please see the table captioned "Reconciliation of GAAP and non-GAAP Results" set forth at the end of this press release.

SouFun believes that these non-GAAP financial measures provide meaningful supplemental information to investors regarding its operating performance by excluding share-based compensation expenses, which (1) may not be indicative of SouFun's recurring core business operating results or (2) are not expected to result in future cash payments. These non-GAAP financial measures also facilitate management's internal comparisons to SouFun's historical performance and assist its financial and operational decision making. A limitation of using these non-GAAP financial measures is that share-based compensation has been and will continue to be a significant recurring expense that will continue to exist in SouFun's business for the foreseeable future. Management compensates for these limitations by providing specific information regarding the GAAP amounts excluded from each non-GAAP measure. The accompanying tables have more details on the reconciliation between non-GAAP financial measures and their most directly comparable GAAP financial measures.

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#### For investor and media inquiries, please contact:

Dr. Hua Lei SouFun Holdings Limited Tel: +86 (10) 5930 6425 E-mail: <u>ir@soufun.com</u>

# Unaudited Condensed Consolidated Balance Sheets

# ( in U.S. dollars in thousands )

	June 30, 2012	December 31, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	157,439	150,414
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Other non-current assets	1,797	1,717
Total non-current assets	344,899	318,819
Total assets	630,655	580,371
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Short-term loans	270,570	255,570
Deferred revenue	91,834	73,620
Accrued expenses and other liabilities	71,271	52,490
Dividend payable		51,969
Income tax payable	8,012	16,158
Total current liabilities	441,687	449,807
Non-current liabilities:		
Deferred tax liabilities, non-current	44,763	38,581
Total non-current liabilities	44,763	38,581
Total Liabilities	486,450	488,388
Shareholders' equity:		
Class A and Class B Ordinary shares (par value of HK\$1 per share: 600,000,000 shares authorized; 78,150,568 (Class A- 53,813,918 and Class B-24,336,650 ) with par value of US\$10,032 (Class A-US\$6,908 and Class B-US\$3,124) and 78,967,883 (Class A-54,631,233 and Class B 24,336,650 ) with par value of US\$10,137 (Class A-US\$7,013 and Class B-		
US\$3,124) shares issued and outstanding as of December 31, 2011 and June 30, 2012)	10,137	10,032
Additional paid-in capital	56,259	49,838
Accumulated other comprehensive income	20,750	21,853
Retained earnings	57,059	10,185
Total SouFun Holdings Limited shareholders' equity	144,205	91,908
Noncontrolling interests		75
Total shareholders' equity	144,205	91,983
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	630,655	580,371

# Unaudited Condensed Consolidated Statements of Operations

# ( in U.S. dollars in thousands, except share data and per ADS data )

	Three months ended June 30, 2012 June 30, 2011		Iun	Six months ended June 30, 2012 June 30, 2011				
Revenues:	5 dife 50, 2	2012	June a	0,2011	5011	c 50, 2012	541	10 50, 2011
Marketing services	\$ 55	,658	\$	57,301	\$	89,910	\$	85,491
Listing services	15	,535		17,635		26,469		28,912
E-commerce services		,417		4,581		36,462		4,676
Other value-added services	1	,378		1,039		2,637		2,266
Total revenues	96	,988		80,556		155,478		121,345
Cost of Revenues:								
Cost of services	(18	,208)	(	15,802)		(34,730)		(29,020)
Total Cost of Revenues	(18	,208)	(	15,802)		(34,730)		(29,020)
Gross Profit	78	,780		64,754		120,748		92,325
Operating expenses:								
Selling expenses	(17	,136)	(	14,689)		(31,594)		(26,876)
General and administrative expenses	(14	,655)	(	13,149)		(28,478)		(22,615)
Total Operating Expenses	(31	,791)	(	27,838)		(60,072)		(49,491)
Operating Income	46	,989		36,916		60,676		42,834
Foreign exchange gain (loss)		57		(26)		55		
Interest income	4	,529		2,178		8,956		3,555
Interest expense	(2	,076)		(285)		(4,169)		(327)
Realized gain-trading securities				151		—		206
Government grants		486		311		923		810
Other-than-temporary impairment on available-for-sale securities						(14)		
Income before income taxes and noncontrolling interests	49	,985		39,245		66,427		47,078
Income tax expenses								
Income tax expense		,645)		16,331)		(19,553)		(18,422)
Net income	32	,340		22,914		46,874		28,656
Net income attributable to noncontrolling interests				8				13
Net income attributable to SouFun Holdings Limited shareholders	\$ 32	,340	\$	22,922	\$	46,874	\$	28,669
Other comprehensive income, net of tax								
Foreign currency translation		,242)		(356)		(1,103)		1,957
Total other comprehensive income, net of tax		<u>,242</u> )		(356)		(1,103)		1,957
Comprehensive income	31	,098		22,566		45,771		30,626
Earnings per share for Class A and Class B ordinary shares								
Basic	\$	0.42		0.30		0.61		0.38
Diluted	\$	0.40		0.27		0.58	_	0.34
Weighted average number of Class A and Class B ordinary shares outstanding:								
Basic	76,878	,518	76,3	24,682	77	,241,192	76	5,195,218
Diluted	81,392	,881	83,6	04,880	81	,328,134	83	3,335,199

# **Reconciliation of GAAP and Non-GAAP Results**

# ( in U.S. dollars in thousands, except share data and per share data)

	Three months ended		Six months ended	
	June 30, 2012	June 30, 2011	June 30, 2012	June 30, 2011
GAAP income from operations	46,989	36,916	60,676	42,834
Share-based compensation	1,202	1,431	2,465	3,422
Non-GAAP income from operations	48,191	38,347	63,141	46,256
GAAP net income	32,340	22,914	46,874	28,656
One-off tax benefit			(1,631)	
Withholding tax related to dividends	5,209	7,649	5,209	7,649
Other-than-temporary impairment on available-for-sale securities	—		14	—
Share-based compensation	1,202	1,431	2,465	3,422
Non-GAAP net income	38,751	31,994	52,931	39,727
Net Income attributable to SouFun Holdings Limited shareholders	32,340	22,922	46,874	28,669
One-off tax benefit			(1,631)	
Withholding tax related to dividends	5,209	7,649	5,209	7,649
Other-than-temporary impairment on available-for-sale securities			14	
Share-based compensation expense	1,202	1,431	2,465	3,422
Non-GAAP net Income attributable to SouFun Holdings Limited shareholders	38,751	32,002	52,931	39,740
GAAP earnings per share for Class A and Class B ordinary shares:				
Basic	0.42	0.30	0.61	0.38
Diluted	0.40	0.27	0.58	0.34
Non-GAAP earnings per share for Class A and Class B ordinary shares:				
Basic	0.51	0.42	0.69	0.52
Diluted	0.48	0.38	0.65	0.48
Weighted average number of Class A and Class B ordinary shares outstanding:				
Basic	76,878,518	76,324,682	77,241,192	76,195,218
Diluted	81,392,881	83,604,880	81,328,134	83,335,199